

# 31POINT1

31p1		31p1 + Karatbars Referral Program					
One-Time Setup Cost \$1,000		One-Time Setup Cost \$3,000		<i>Income potential is based on these projected participation levels</i>			
Gold Buying Account	FREE	Gold Buying Account (VIP)	≈ \$2,000	# of Referral Businesses	# of Employees	Avg \$ per Month per Employee	\$ per Month per Business
31p1 Software Cost	\$1,000	31p1 Software Cost	\$1,000	Your Business	25	\$140	\$3,500
<b>Annual Cost - \$6,600</b>		<b>Annual Cost - \$6,600</b>		Referral Business 1	30	\$160	\$4,800
Maint. / Support	\$25 / month	Maint. / Support	\$25 / month	Referral Business 2	45	\$135	\$6,075
15% Employer Match	*\$6,300 / year	15% Employer Match	*\$6,300 / year	Referral Business 3	50	\$115	\$5,750
<b>Income Potential</b>		<b>Income Potential</b>		Referral Business 4	40	\$125	\$5,000
*One-Time Bonus per Referral	\$0	*One-Time Bonus per Referral (20%)	≈ \$400	Referral Business 5	30	\$125	\$3,750
*Weekly Referral Bonus	\$0 / week	*Monthly Referral Bonus	≈ \$388 / month	<b>TOTALS</b>	<b>220</b>	<b>\$131.25</b>	<b>\$28,875</b>
*Monthly Volume Rebate	\$0 / month	*Monthly Volume Rebate	≈ \$1,011 / month	<b>And this is what can happen when your 5 referrals get 5 referrals of their own</b>			
*Annual Income	\$0 / year	*Annual Income	≈ \$16,800 / year	25 Additional Referrals	925	\$131.25	\$121,406
						* Annual Income	≈ \$88,300

\* These income & cost projections are based on the business participation levels in the chart above.